



FY 2019 Action Wellness Annual Report



2019 Highlights



Joe Pohl, CEO of PharmBlue and Beth Hagan, Deputy Executive Director of Action Wellness Dine out at the Host Restaurant, Buddakan.



Staff from Chatayee Thai show their support of Dining Out For Life



Action Wellness Staff and board member, John Butts present to AmeriHealth Caritas for World AIDS Day.



Fox29's Alex Holley joins Sarah DeLaurentis, Kevin Burns and James Raynor at the Dining Out For Life Host Restaurant, Buddakan.



Guests enjoy the games at Glamsino Royale: Goldfinger



The fabulous Bingo Verifying Divas at Glamsino Royale: Goldfinger

From the Executive Director



Dear Friends,

Each year, the city of Philadelphia is faced with new challenges – as are we at Action Wellness, and so we constantly collaborate, innovate, and push ourselves to better address the needs of the community. After our rebrand from ActionAIDS in 2016, the scope of our focus has expanded beyond supporting those living with HIV to include services for people with other chronic conditions, as well as reintegration assistance for individuals recently released from the prison system. What has always endured without change, though, is our commitment to being there for our area's most vulnerable residents.

2019 saw Action Wellness work with 3,414 unique clients and provide a range of programs for them. Our most frequent undertaking has remained HIV medical case management, and we are proud to be continuing the original purpose for which ActionAIDS was founded: to ensure that no one faces their illness alone. However, as time goes by, the way we put that mission into practice has changed. New forms of treatment and prevention of HIV are constantly being researched and discovered, and we are optimistic that these breakthroughs, along with the assistance provided by Action Wellness, will transform the lives of those we serve, helping our clients to achieve WELLNESS.

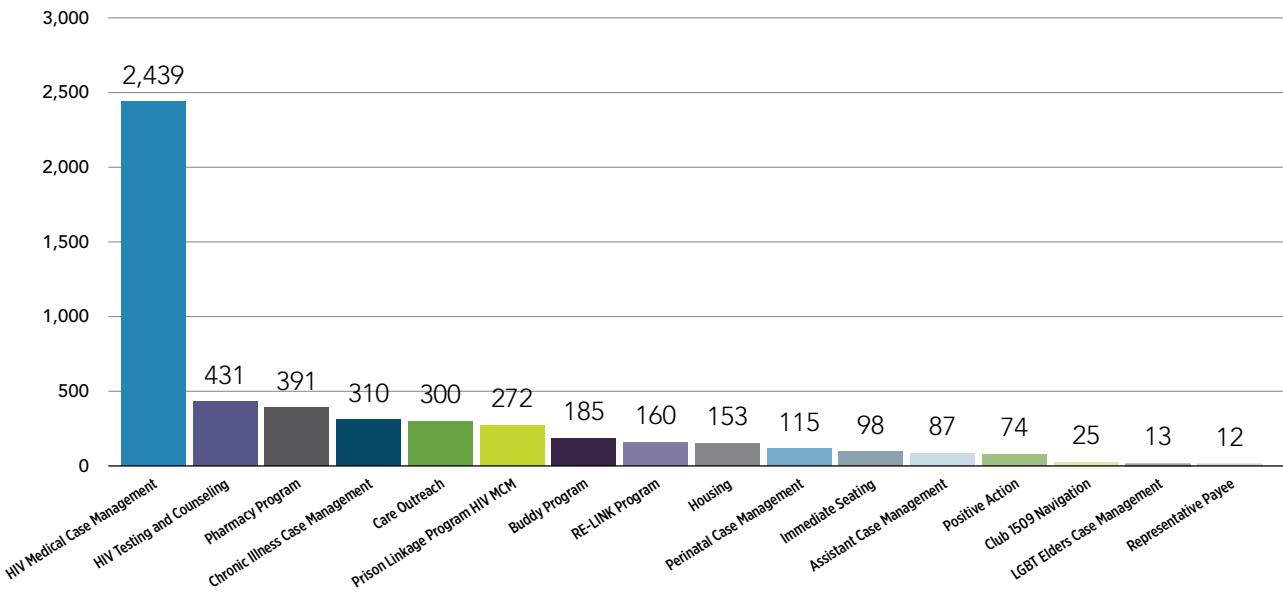
We thank those who have supported us through our history. We will always rely on your help as we keep on growing and acting as a vital resource for Philadelphians.

Warmly,

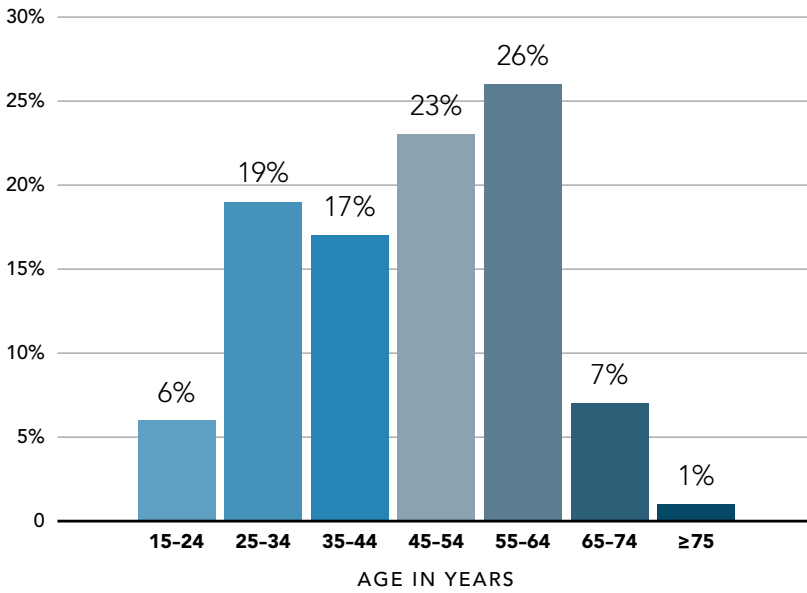
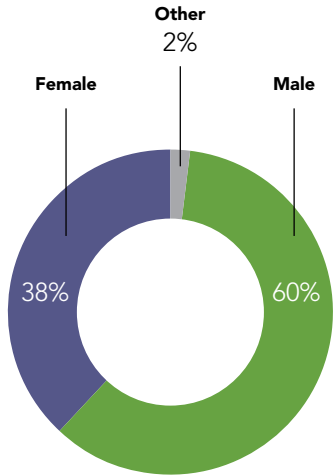
Kevin J. Burns, LCSW
Executive Director

Action Wellness Client Demographics 2019

Clients Served in 2019: Program Totals



Gender & Age



Action Wellness Client Demographics 2019

HIV Continuum of Care

THE CDC* ESTIMATES THAT OF HIV-POSITIVE INDIVIDUALS IN THE U.S. WHO KNOW THEIR STATUS:

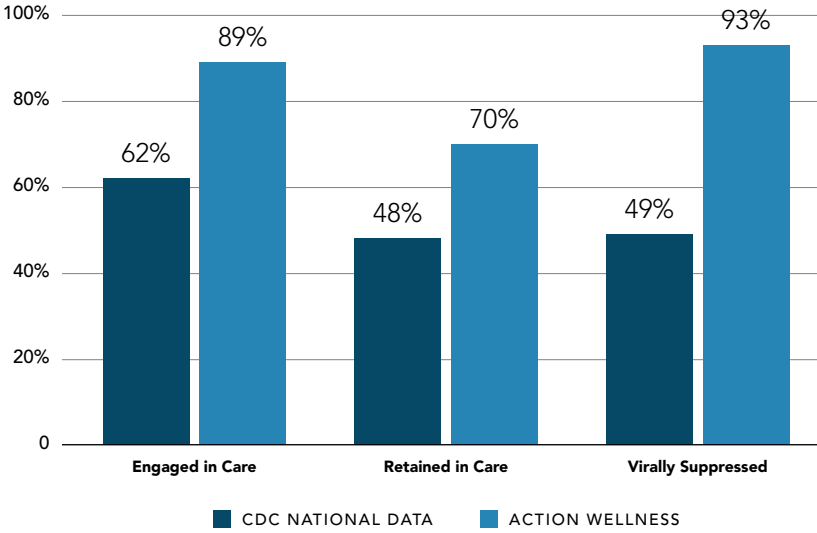
74% were linked to medical care

58% were retained in care

53% were virally suppressed

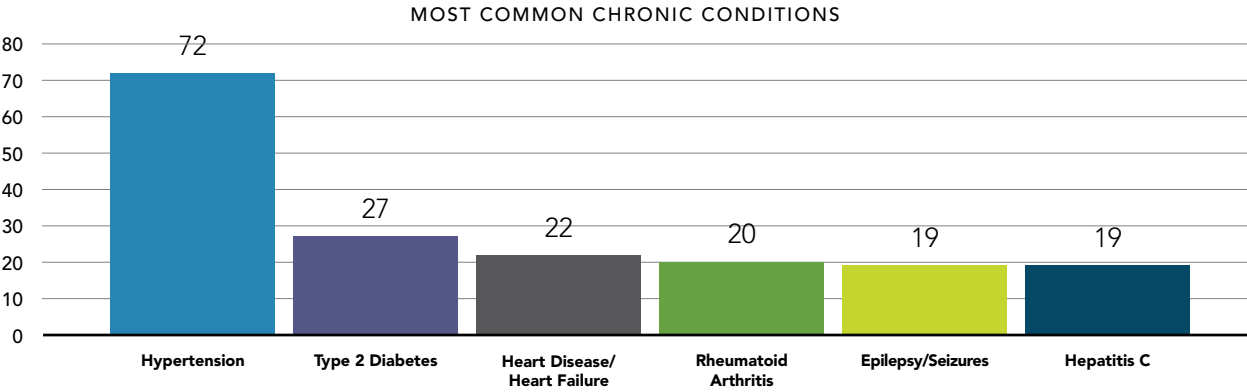
Clients engaged in Action Wellness HIV Medical Case Management are significantly more likely to be linked to and retained in medical care, and to achieve viral suppression.**

* Source: HIV Care Continuum, CDC
 ** Clients with a documented viral load screening during 2019



Chronic Conditions

156 Chronic Illness Medical Case Management (CICM) clients had 1 or more chronic conditions documented by a medical provider. CICM clients had nearly 250 distinct diagnoses.



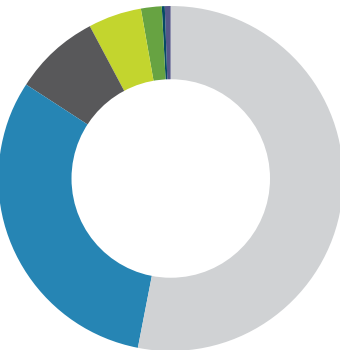
Financials

Donors

FY 2019 REVENUE

Where does the money come from?

- Pharmacy Program = 53%
- Government Contracts = 31%
- Third Party Revenue = 8%
- Contribution = 5%
- Fundraising Events = 2%
- Other = .4%
- Investment Income = .28%



FY 2019 EXPENSES

Where does the money go?

- Case Management = 73%
- Housing Program = 10%
- Management = 8.85%
- Fundraising = 3%
- Outreach & Prevention = 2%
- Volunteer Services = 1%
- Special Initiatives & Advocacy = 1%
- Rep Payee Research = 1%
- Health Center = 0.26%
- Employment Program = 0.14%



STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2019

	Unrestricted	Temporarily Restricted	Total
REVENUE AND SUPPORT			
Government contracts	\$5,090,830	\$ —	\$5,090,830
Contributions	665,180	165,935	831,115
Fundraising events	274,071	—	274,071
Pharmacy program revenue	8,680,100	—	8,680,100
Third party revenue	1,384,482	—	1,384,482
Investment Income	46,449	—	46,449
Other	66,156	—	66,156
Net assets released from restrictions	62,722	(62,722)	62,722
Total revenue and support	16,269,990	(103,213)	16,373,203
EXPENSES			
Program services			
Case management program	11,703,754	—	11,703,754
Housing program	1,533,553	—	1,533,553
Employment program	21,779	—	21,779
Total outreach and prevention	316,865	—	316,865
Volunteer services	198,522	—	198,522
Health center	41,146	—	41,146
Special initiatives and advocacy	80,501	—	80,501
Rep payee research	214,963	—	214,963
Support services			
Management and general	1,409,056	—	1,409,056
Fundraising	408,694	—	408,694
Total expenses	15,928,833	—	15,928,833
CHANGE IN NET ASSETS	341,157	(103,213)	444,370
NET ASSETS			
Beginning of year	3,045,917	72,722	3,118,639
End of year	\$3,387,074	\$175,935	3,563,009

Thank You to our Donors

Action Wellness’s staff, volunteers, clients and board of directors gratefully acknowledge the generous support received from individual, organization, corporate, government and foundation donors in Fiscal Year 2019. With this support we can continue our important and impactful work. This list reflects contributions for the period of July 1, 2018 to June 30, 2019.

PUBLIC AND PRIVATE FUNDING PARTNERS

Access Matters

AIDS Activities Coordinating Office (AACO)

Anonymous

Broadway Cares/Equity Fights AIDS

Broughton Foundation

BNY Mellon Mid-Atlantic Charitable Trust (Esther Gowan Hood Fdn)

The Coca-Cola Foundation

DHS - Office of Minority Health

Division of Housing and Community Development (DHCD)

Elmer Roe Deaver Foundation

EFSP

Homeless Assistance Fund, Inc. (HAFI)

Jewish Healthcare Federation

Office of Housing and Urban Development (HUD)

OHS/FHL Bank Pittsburgh

MAC AIDS Fund

Penn Medicine Cares

The Pew Charitable Trusts

The Philadelphia Foundation

Philly AIDS Thrift

Quest for the Best Foundation

The Scholler Foundation

The Tim Geiger Memorial Fund

Department of HSS/University of Pittsburgh

United Way GPSNJ

ViiV Healthcare

INDIVIDUALS AND ORGANIZATIONS

\$25,000

Coca-Cola Company

\$5,000 - \$10,000

Anonymous

Robert Tootle

\$2,000 - \$4,999

Tim Geiger Memorial Fund

Peter Galloway

\$1,000 - \$1,999

AmeriHealth Caritas

Independence Blue Cross

PerformRx

Karl Krumholz

Mesfin and Nina Tegenu

Marion Kreiter

Daniel Parente

Constance Hungerford

Paul Christensen

Brenard Lundy

Vera Borgese

Keystone First

\$500 - \$999

Graham and Katherine Finney

Philly Dentistry

Matthew Flynn

Mariposa Food Co-Op

John Rateike

Norma Closs

Leah Chaplin

Marion Steininger

Mark Klingerman

Michael Fink

David Kaufman

William Best

Marianne McKinney

Ken Kleinman

James Epstein

Claude Barnes

Gale Pearce

Sylvia Dibona

John Butts

Delaware Valley Legacy Fund

Fox & Roach/Trident Charities

Margaret Bowen

Barcelona Wine Bar

Jennifer Nichols

Continued on following page.

Donors

Christopher Kusat
Jonathan Beatty

\$250 - \$499

Paul Kemble
ESM Productions
Monroe Buckner
Alica Beatty
Jeannine Stuart
Phil Cochetti
Nell Wulfhart
James Pelech
Karen Razzano
Hal Shanis
Malvin Eisenberg
Susan Pauls
Myra Odonoghue
Frank Pittner
Joseph Quinn
Robert Wendelgass
David Fedor
Richard Dickson
Janice Mintz
James Buck
Matthew Geiger
Gregory Tobias
Devin House
Dick Limoges
Tom Barbano
Elizabeth Braun

DINING OUT FOR LIFE
2019 PARTNERS

AIDS Delaware
Planned Parenthood Southeastern
Pennsylvania

Camden Area Health Education
Center
PharmBlue LLC
Sunray Drugs
eXude, Inc.
AmeriHealth Caritas
PNC Bank
Philadelphia Gay News
OpenTable
ReAnimator Coffee
Weckerly's Ice Cream
Manatawny Still Works
Darnel's Cakes
Camden Printworks

2019 DINING OUT FOR
LIFE RESTAURANT AND
MAKER DONORS

a.kitchen + bar
Adobe Cafe
Adobe Cafe Roxborough
Alma de Cuba
Amis Trattoria
Audrey Claire
Bacio
Barbuzzo
Barclay Prime
Barnsboro Inn
BBC Tavern and Grill
Bellefonte Cafe
Bellini Grill
Bing Bing Dim Sum
Bistro Romano
Bistrot La Minette
Bocconcini

Bourbon and Branch
Boxers PHL
Brigantessa
Broadway Bar and Grille
Bud & Marilyn's
Buddakan
Butcher and Singer
Caribou Cafe
Carlucci's Waterfront
Cedar Hollow Inn
Chatayee Thai
Cheu Fishtown
Cheu Noodle Bar
Circles Thai Restaurant
Continental Midtown
Continental Restaurant
CousCous Moroccan Cuisine
Craftsman Row Saloon
Creperie Beau Monde
Cromwell's American Tavern and
Taqueria
Day by Day
Diego's Cantina and Tequila Bar
Double Knot
Eclat Chocolate
Eden Restaurant
El Rey
El Sitio Grill & Cafe
El Vez
Fette Sau
Fond
Fork
Frankford Hall
Frankie Ann's Bar and Grill

Continued on following page.

Donors

Franky Bradley's
Giorgio On Pine
Giuseppe & Sons
Good Dog Bar
Harp & Crown
Heritage
High Street on Market
IndeBlue
Jack's Firehouse
Jamonera
Jones
Keg & Kitchen
Kitchen 519
Knock
La Belle Epoque Wine Bistro
La Calaca Feliz
Le Virtu
Libertine
Little Nonna's
L'Oceano Ristorante
Loco Pez
Loco Pez West Philly
Lolita
London Grill
Lotus Farm to Table
Lucha Cartel
Mariachi Restaurant
Mercato
Metropolitan Pizza & Cafe
Mission Taqueria
Morimoto
My Thai
National Mechanics
Nineteen

Nomad Roman
Noord
Norma's Restaurant
North 3rd Restaurant
Nunu
Nunzio Ristorante Rustico
Oasis Mexican Grill
Opa
Osteria
Oyster House
Panorama
Parc
Pinocchio's Restaurant
Pizzeria Stella
Pod
Positano Coast by Aldo Lamberti
Pub & Kitchen
Race Street Cafe
Red Owl Tavern
Ristorante Aroma
Rose Tattoo Cafe
Sabrina's Café Collingswood
Sampan
Sapori Trattoria
Schmear It
Seafood Unlimited
Serpico
Silk City Diner Lounge & Garden
Spasso Italian Grill
Spring Mill Cafe
Square 1682
Stargazy
Sterling Pig Brewery
Tabu

Talula's Daily
Talula's Garden
Tap 24
Taproom on 19th
The Dandelion
The Love
The Original Clam Tavern
The Prime Rib
The Raven
The Spicy Belly
The Tavern
Time
Timothy's of Newark
Tre Famiglia Ristorante
Tria Cafe Wash West
Valanni
Varga Bar
Villa Barone
Villa Di Roma
Walter's Steakhouse
Westmont Bagel
Westmont Diner
White Elephant Restaurant
Writer's Block Rehab

GLAMSINO ROYALE 2019
SPONSORS

Center Stage Entertainment
Kimpton Hotel Palomar
Philadelphia
Manatawny Still Works
Square 1682
Storypoint
Tumbling Dice
Yards Brewing Company

Continued on following page.

Donors

GLAMSINO ROYALE 2019 PRIZE DONORS

76ers
Act II Playhouse
AIDS Fund
American Mortals
Andre Richard Salon
Bario Neal
Bartram’s Gardens
Beauty Is Salon
Belgian Cafe
Cut Hair Salon
Doggie Style Pet Store
Electric Factory
Escape the 1980’s
ESM Productions
Fergie’s Pub
Field House
Fogo de Chao
Go Vertical
Head House Books
Iron Hill Brewery & Restaurant
Kiehl’s
La Cucina at the Market
Lacquer Lounge
Lou Lou’s
Maggianno’s Little Italy
Manatawny Still Works
Mayors Box
Old City Coffee
One Liberty Observation Deck
Painting with a Twist
Philadelphia Eagles
Philadelphia Soul

Philadelphia Union
Philly Dance Fitness
Philly Dentistry
Preservation Alliance for Greater Philadelphia
Rescue Spa Philadelphia
Robert Lance Jewelers
Sky Brunch
Stateside
The Capital Grille
The Fillmore
The Lucky Well
The Pleasure Chest
The Sporting Club at the Bellevue
The Wilma Theater
Three Queens Yoga
Urban Axes
Walnut Street Theater
Yards Brewing Company

IMMEDIATE SEATING DONORS

1812 Productions
Academy of Vocal Arts
African American Museum in Philadelphia
Allied Advertising
AIDS Fund Gay Bingo
Astral Artists
Big Apple Circus
Brandywine River Museum
Contempradance
Delaware River Waterfront Corporation
Pennsylvania Horticultural Society
Flower Show

Historic Philadelphia
Interact Theatre
James A. Michener Art Museum
MANNA
Morris Arboretum of the University of Pennsylvania
National Constitution Center
National Liberty Museum
National Museum of American Jewish History
Opera Philadelphia
Opus 1 Contemporary Dance Company
Philadelphia Auto Show
Philadelphia Chamber Music Society
Philadelphia Chamber Orchestra
Philadelphia Film Society
Philadelphia Gay Men’s Chorus
Philadelphia Jewish Film Festival
Philadelphia Magic Gardens
Philadelphia Museum of Art
Philadelphia UNION
Philadelphia Voices of Pride
Platt Student Performing Arts House
Q Flix Philly
Sesame Place
Temple University Athletics
Theatre Horizon
University of Pennsylvania Museum of Archaeology and Anthropology
University of Pennsylvania Athletics
Walnut Street Theatre
Wilma Theater
Woodmere Art Museum

Continued on following page.

Donors

Donations Made In Honor and In Memory

Donors thoughtfully made generous donations to honor and remember loved ones, listed here.

IN HONOR

Peter Zadro
Timothy Canady
Ennes Littrell
Ruth Littrell
Wayne and Kelly Hagenbuch
Frank Pittner
Ron Hoskins
Joe Tom Easley and Peter Freiberg
Bliss Scott
Jeanmarie Zippo
Erica Reiter
Handy Gause
Kate Bates
James Kelly
Jim Hughs
Bryan McKinney
Shawn Cuff
Steven Burch and Stephen Drayton
Dominic Gambino
The Laws-Palmer Wedding

IN MEMORY

<i>Friends who have passed</i>	Mary Taglieri
Nick and Allen Talone	John Ambrosis
Kenneth Chan	Clifford LoBiondo and Charles Hills
Ernest Robinson	Joel Craig Phillips
John Dean	David Taylor
David Mitchell	
William Quinn	
Bernard Berry	
Tim Geiger	
Tim Fischer	
Edward DeMille	
David Kelsey	
Jean Byrne	
James Vokoun-Robinson	
Richard Simmons	
Michael D’Urso	
Antoinette Dunham Famous	
Charlie Daily	
Stephen Fischer	
Evan Yocom and Jim Merck	

Locations

Action Wellness Center City

1216 Arch Street, 6th Floor
Philadelphia, PA 19107
215-981-0088

Action Wellness West–Filbert Street

3901 Market Street Box 1934
(Entrance on Filbert Street)
Philadelphia, PA 19104
215-243-2800

Action Wellness West–Market Street

3600 Market Street, Suite 601
Philadelphia, PA 19104
215-586-7600

Action Wellness North/Casa Nueva Vida

2641 N. 6th Street
Philadelphia, PA 19133
215-291-9700

Action Wellness Chester

2302 Edgmont Avenue
Chester, PA 19013
215-428-3510

BOARD OF DIRECTORS 2019

- Jeffrey Alexander (Vice President)
- Patricia Bass
- Alicia Beatty
- Jonathan Beatty, MD
- Meg Butler
- John C. Butts
- Leah Chaplin
- John H. Dawson, Jr., PMP, CQA
- Daniel DiBuo
- David Kaufman, MD
- Ken Kleinman, Esq.
- Karl Krumholz, AIA
- Rochelle D. Laws, Esq. (President)
- Brenard Lundy
- Kathleen McGrann
- Daniel Parente
- Frank Pittner (Treasurer)
- Joseph Quinn, RN, BSN
- Whitney Strickland (Secretary)


MISSION STATEMENT

Action Wellness is a Philadelphia-based organization committed to helping people living with chronic diseases. Our services include medical case management, health screenings including HIV testing, treatment as prevention, prevention education, supportive housing and volunteer services. Continuing our legacy of providing support and myriad services for individuals living with HIV/AIDS, our board of directors, staff and volunteers work together to sustain and enhance the quality of life for the diverse community we serve.





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