2018 Highlights

Action Wellness hosts a Volunteer Appreciation party every year to express our gratitude for the loyal support of our amazing volunteers. (L to R) Executive Director Kevin Burns, volunteer Kelly Capponi, Director of Volunteers Ron Hoskins, and Volunteer Coordinator Jay Johnson.

The famous Bingo Verifying Divas wowed guests at our annual casino-themed fundraiser, Glamsino Royale, hosted by our good friends at the Kimpton Hotel Palomar.

TV star Rachel Ray stopped by the Food Truck Pop Up!

Action Wellness staff at the Food Truck Pop Up event for Dining Out For Life, at 13th & Locust. Fifteen popular food trucks donated 33% of the day’s sales to Action Wellness.

AW staff, board and supporters participated in our annual World AIDS Day Action Heroes Wear Red campaign to remember loved ones lost to AIDS and to bring awareness to the continuing injustices those with HIV face. Pictured here (L to R): the AW board of directors executive committee, Frank Pittner, Whitley Strickland, Rochelle Laws, and Jeff Alexander.

Action Wellness friends celebrated Dining Out For Life 2018 at our host restaurant, Parc. (L to R) Evan Thornburg, Mayor’s Office of LGBT Affairs; Stephanie Haynes, Philadelphia Family Pride; Amber Hikes, Mayor’s Office of LGBT Affairs; Barrett Marshall, Mayor’s Commission on LGBTQ Affairs; Jason Evans, Mayor’s Office of LGBT Affairs.

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The famous Bingo Verifying Divas wowed guests at our annual casino-themed fundraiser, Glamsino Royale, hosted by our good friends at the Kimpton Hotel Palomar.
From the Executive Director

Dear Friends,

The City of Philadelphia Department of Public Health reports that low-income minorities continue to be disproportionately impacted by poverty, mental illness, substance abuse, and chronic illness. Individuals living in the city’s most disenfranchised neighborhoods such as West, North, and Kensington report poorer health outcomes due to a wide-range of barriers to accessing equitable care including stigma, discrimination, chronic homelessness, low-literacy, and unemployment/under-employment. Our primary focus is working to remove the many barriers that our most vulnerable citizens experience. Action Wellness remains committed to social justice and we reaffirm our commitment to advocacy on behalf of our clients, staff and volunteers.

Action Wellness continues to successfully implement high-impact interventions which reduce barriers for vulnerable individuals in and around the City of Philadelphia. Our approach remains holistic, trauma-informed, client-centered and responsive to emerging issues faced by our clients.

Annually we serve 2,540 individuals with HIV and 388 clients who are living with other chronic illness. We are proud to report that overall, 89% of our clients remain in care and 93% of our HIV clients are virally suppressed.

Our work is far from complete, and while we live in challenging times, we are continuously presented with opportunities to stand up as allies and partners with the clients we serve. With your continued support, we can assist our clients to overcome the barriers that they face to achieving wellness, equality and access. We thank you for your support, and invite you to continue to work with us for a better Philadelphia.

We will continue to honor those who we have lost to AIDS with the promise that we will remain committed to ensuring that no one faces their illness alone.

Warmly,

Kevin J. Burns, LCSW
Executive Director
Clients Served in 2018: Program Totals

Program totals include clients who received one-time assessments, referrals, or other short-term services. Many clients accessed more than one program or service.

Gender & Age
HIV Continuum of Care

THE CDC ESTIMATES* THAT OF HIV-POSITIVE INDIVIDUALS IN THE U.S.:

- 85% know their HIV status
- 62% are engaged in medical care
- 49% are virally suppressed (<200 c/mL)

Clients engaged in Action Wellness HIV Case Management are more likely to be linked to and retained in medical care, and to achieve viral suppression.**

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* Source: CDC HIV/AIDS Care Continuum
** Source: Action Wellness CAREWare custom Performance Measures AW01, MCM02, and AW03 as of 10/31/2018

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Chronic Conditions

193 engaged Chronic Illness Medical Case Management clients had 1 or more chronic conditions documented by a medical provider

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MOST COMMON CHRONIC CONDITIONS AMONG CICM CLIENTS
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2018

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUE AND SUPPORT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government contracts</td>
<td>$4,959,704</td>
<td>$—</td>
</tr>
<tr>
<td>Contributions</td>
<td>524,429</td>
<td>80,231</td>
</tr>
<tr>
<td>Fundraising events</td>
<td>264,989</td>
<td>—</td>
</tr>
<tr>
<td>Pharmacy program revenue</td>
<td>7,432,837</td>
<td>—</td>
</tr>
<tr>
<td>Third party revenue</td>
<td>1,392,176</td>
<td>—</td>
</tr>
<tr>
<td>Investment Income</td>
<td>27,905</td>
<td>—</td>
</tr>
<tr>
<td>Other</td>
<td>38,686</td>
<td>—</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>143,205</td>
<td>(143,205)</td>
</tr>
<tr>
<td><strong>Total revenue and support</strong></td>
<td>14,783,931</td>
<td>(62,974)</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Case management program</td>
<td>10,494,744</td>
<td>—</td>
</tr>
<tr>
<td>Housing program</td>
<td>1,430,039</td>
<td>—</td>
</tr>
<tr>
<td>Employment program</td>
<td>57,022</td>
<td>—</td>
</tr>
<tr>
<td>Total outreach and prevention</td>
<td>325,628</td>
<td>—</td>
</tr>
<tr>
<td>Volunteer services</td>
<td>206,141</td>
<td>—</td>
</tr>
<tr>
<td>Health center</td>
<td>24,176</td>
<td>—</td>
</tr>
<tr>
<td>Special initiatives and advocacy</td>
<td>122,738</td>
<td>—</td>
</tr>
<tr>
<td>Rep payee research</td>
<td>186,905</td>
<td>—</td>
</tr>
<tr>
<td>Support services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>1,417,943</td>
<td>—</td>
</tr>
<tr>
<td>Fundraising</td>
<td>436,234</td>
<td>—</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>14,701,570</td>
<td>—</td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>82,361</td>
<td>(62,974)</td>
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</table>

**NET ASSETS**

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
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<tbody>
<tr>
<td>Beginning of year</td>
<td>2,963,556</td>
</tr>
<tr>
<td>End of year</td>
<td>$3,045,917</td>
</tr>
</tbody>
</table>
# Donors

## Thank You to our Donors

Action Wellness’ staff, volunteers, clients and board of directors gratefully acknowledge the generous support received from individual, organization, corporate, government and foundation donors in Fiscal Year 2018. With this support we can continue our important and impactful work. This list reflects contributions for the period of July 1, 2017 to June 30, 2018.

### PUBLIC AND PRIVATE FUNDING PARTNERS
- Access Matters
- AIDS Activities Coordinating Office
- Anonymous
- BNY Mellon Mid-Atlantic Charitable Trust (Esther Gowan Hood Fdn)
- Broadway Cares/Equity Fights AIDS
- Broughton Foundation
- Department of HSS/University of Pitt/Rep-Payee
- DHS - Office of Minority Health
- Division of Housing and Community Development
- EFSP
- Homeless Assistance Fund, Inc.
- Jewish Healthcare Federation
- MAC AIDS Fund
- Office of Housing and Urban Development
- The Pew Charitable Trusts
- Philly AIDS Thrift
- Sybert Foundation
- The Tim Geiger Memorial Fund
- United Way of Southeastern Pennsylvania
- WW Smith Charitable Trust

### INDIVIDUALS AND ORGANIZATIONS

#### $100,000
- Dolph Simons

#### $5,000 - $10,000
- Robert Tootle
- John C. Butts

#### $2,500 - $4,999
- Constance Hungerford
- Karl Krumholz
- Susan R. Moul
- Andrew G. Street

#### $1,000 - $2,499
- Priscilla M. Baraud
- Elizabeth A. Borst
- Kevin J. Burns
- Leah Chaplin
- Paul Christensen
- Malena Erdmann
- Peter C. Galloway
- David Kaufman
- Mark Klingerman
- Rethinc Real Estate Inc.
- Barbara Rice

#### $500 - $999
- Michael Anthony
- Nancy Arthur
- Claude Barnes
- William Best
- Daniel Coll
- Peter Compo
- James Epstein
- Michael Fink
- Graham & Katherine Finney
- Gerard Schott
- Peter Haas
- Karen Duffy
- Paul B. Kemble Jr.
- Ken Kleinman
- Rochelle Laws
- Robin Manix
- New Vision Pioneers-Liberty Bell Chapter #6
- Nuclear Electric Insurance Ltd.
- Susan Pauls
- Joseph H. Quinn
- Dave and Judy Sharbaugh
- David Thompson
- Zach Weiss

*Continued on following page.*
$250 - $499
Elizabeth Braun
Joellen Brown
Kendra Brown
James M. Buck III
Monroe Buckner
Chubb Charitable Foundation
Janine deBlois
Kenneth DiVito
Maggie Fabrizio
David Fedor
Michael Foraker
Francisco Vasquez Harris
Laura Hinds
Devin House
Richard Limoges
Ennes Littrell
Christopher Manas
Kathleen McGrann
Linda Montemayor
James Pelech
Frank Pittner
John Rateike
RE/MAX Valor
Dimitrios Rozanitis
Carmen Serrano
Wanda Steininger
Jeannine Stuart
Think Company
Tyler Wilson
Jenny Yip
Jeanmarie Zippo

Dining Out for Life 2018 Partners
AIDS Delaware
Camden Area Health Education Center
Planned Parenthood Southeastern PA

Dining Out for Life 2018 Sponsors
Apple Vacations/RUI
Essentia Water
eXude
Manatawny Still Works
OpenTable
PGN
PharmBlue LLC
Philadelphia Magazine
PNC Bank
ReAnimator Coffee
Subaru
Sunray Drugs
Weckerly’s Ice Cream
Where
The Yard
Yards Brewing Company

Dining Out for Life 2018 Restaurant, Food Truck and Maker Donors
a.kitchen + bar
Adobe Cafe
Adobe Cafe Roxborough
Alma de Cuba
Amis Trattoria
Audrey Claire
Bacio
Barbuzzo
Barclay Prime
Bellini Grill
Bing Bing Dim Sum
Bistro Romano
Bistrot La Minette
Bocconcini
Bourbon and Branch
Brigantessa
Broadway Bar and Grille
Bud & Marilyn’s
Buddakan
Butcher and Singer
Caribou Cafe
Cheu Noodle Bar
Chewy’s
Circles Thai Restaurant
Clam Tavern
CO/OP Restaurant and Lounge
Continental Midtown
Continental Restaurant
COOK
The Cow and The Curd
Craftsman Row Saloon
Creperie Beau Monde
Cupcake Carnivale
The Dandelion
Day by Day
Diego’s Cantina and Tequila Bar
DiNardo’s Famous Seafood
Draught Horse Pub & Grill
El Rey
El Tlaloc
El Vez

Continued on following page.
Continued on following page.
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**DINING OUT FOR LIFE 2018**
**RESTAURANT, FOOD TRUCK AND MAKER DONORS**

- Waffles & Wedges Food Truck
- Weckerly’s Ice Cream
- White Elephant Restaurant
- Writer’s Block Rehab
- Yards Brewing Company
- Zahav
- ZINC

**GLAMSINO ROYALE 2018**
**SPONSORS**

- Center Stage Entertainment
- Kimpton Hotel Palomar Philadelphia
- Kimpton Hotels & Restaurants Philadelphia Distilling
- Square 1682
- Storypoint
- Tumbling Dice
- WFGD Studio
- Yards Brewing Company

**IMMEDIATE SEATING DONORS**

- Manatawny Still Works
- One Liberty Observation Deck
- Painting with a Twist
- Philly Dentistry
- The Pleasure Chest
- Preservation Alliance for Greater Philadelphia
- Rescue Spa Philadelphia
- Robert Lance Jewelers
- The Sporting Club at the Bellevue
- Stateside UrbanBancrft Vodka
- Urban Axes
- Wilma Theater
- Yards Brewing Company

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- Rescue Spa Philadelphia
- Robert Lance Jewelers
- The Sporting Club at the Bellevue
- Stateside UrbanBancrft Vodka
- Urban Axes
- Wilma Theater
- Yards Brewing Company

**IMMEDIATE SEATING DONORS**

- 1812 Productions
- AIDS FUND
- American Helicopter Museum
- Astral
- Bartram’s Garden
- Big Apple Circus
- Blue Cross RiverRink
- Brandywine River Museum
- Bristol Riverside Theatre
- Contempradance
- Eastern State Penitentiary
- EgoPo Classic Theatre
- Garden Bros Circus
- Glencairn Museum
- Gracias Choir
- Helium Comedy Club
- Historic Philadelphia
- Historical Society of Pennsylvania
- Interact Theatre Company
- James A. Michener Art Museum
- Lantern Theater Company
- Longwood Gardens
- Mendelssohn Club Chorus
- Morris Arboretum of the University of Pennsylvania
- National Museum of American Jewish History
- Opera Philadelphia
- Opus 1 Contemporary Dance Company
- Penn Atheletics
- Penn Museum
- Pennsylvania Academy of the Fine Arts
- Pennsylvania Ballet
- People’s Light and Theatre
- Philadelphia Auto Show
- Philadelphia Film Society
- Philadelphia Gay Men’s Chorus
- Philadelphia Magic Gardens
- Philadelphia Museum of Art
- Philadelphia Voices of Pride
- Platt Student Performing Arts House
- Please Touch Museum
- Ritz Theatre
- The Rosenbach
- Temple University Athletics
- Temple University Theatre
- Wilma Theater
- Woodmere Art Museum

Continued on following page.
Donations Made In Honor and In Memory

Donors thoughtfully made generous donations to honor and remember loved ones, listed here.

IN HONOR
Joanne Burke
Kevin J. Burns
Tod Daniel
Joe Tom Easley and Peter Freiberg
Wayne and Kelly Hagenbauch
Chaz Kane-Harlow
Glenn Hauler
Ken Kleinman
Laws-Palmer Wedding
Shelley Laws and Nick Palmer
Shelley Laws-Palmer
Dr. Richard Limoges
Mankind
Elissa Margolis
Ian McPhail
Mary Pacell
Frank Pittner
Don Starn
Syreeta Vereen and the incredible work she does

IN MEMORY
Mitchell Barron
Bernard Berry
Milburn Cantrell
Robert Carlson
Raffaele Chieffo
Deceased friends
Ernest DelConte
Michael D’Urso
Everyone who is infected or affected by HIV/AIDS
Stephen J. Fischer
Tim Fischer
Alex Flores
Derrick T. Fox
Tim Geiger
John Geronimo
John Gleason
Dale Grundy
Steven Interrante
Richard Landenberger
Clifford LoBiondo
Dr. Bernard Margolis
David Emerson Mitchell
Raymond Quinn
William Quinn
Walter Rich
Lynn H. Ryan
Kent Schleicher
Alan Scott
Sophie
Susan Stanley
Walter Steiner
Nick and Allen Talone
Nancy Theilsen
Meredith Westphal
Vincent Whittacre
Evan Yocom
We at Action Wellness are so grateful to our dedicated staff and volunteers, who prove their passion for our mission by staying with us for many years. We salute their service and their loyalty, and share this list of those celebrating anniversaries with the organization in 2018.

**VOLUNTEERS**

<table>
<thead>
<tr>
<th>Years</th>
<th>Names</th>
</tr>
</thead>
<tbody>
<tr>
<td>30</td>
<td>Jerry Belew, Angelo Hardy</td>
</tr>
<tr>
<td>25</td>
<td>Jimmy Biddle, Al Vernacchio</td>
</tr>
<tr>
<td>15</td>
<td>Jeff Alexander, Gene Cadwallader, Michael Curran, Kelly Capponi, Amanda Whyte</td>
</tr>
<tr>
<td>10</td>
<td>Greg DiTeodoro, Norma McNeil</td>
</tr>
<tr>
<td>5</td>
<td>John Gibson, James Marinan, Marisa Marsh, Ellis Sacks, Bradley Schiro, Marcus Timmons, Craig Williams</td>
</tr>
</tbody>
</table>

**STAFF**

<table>
<thead>
<tr>
<th>Years</th>
<th>Names</th>
</tr>
</thead>
<tbody>
<tr>
<td>25</td>
<td>Carmen Serrano</td>
</tr>
<tr>
<td>10</td>
<td>Maisaloon Dias, Odessa Summers, Jaimie Zarrella</td>
</tr>
<tr>
<td>5</td>
<td>Elise Borgese, Christine Brunson, Frank Gioffre, Anne Marie McGinnis, Neil Warshafsky</td>
</tr>
</tbody>
</table>
MISSION STATEMENT

Action Wellness is a Philadelphia-based organization committed to helping people living with chronic diseases. Our services include medical case management, health screenings including HIV testing, treatment as prevention, prevention education, supportive housing and volunteer services. Continuing our legacy of providing support and myriad services for individuals living with HIV/AIDS, our board of directors, staff and volunteers work together to sustain and enhance the quality of life for the diverse community we serve.
LOCATIONS

**Action Wellness Center City**
1216 Arch Street, 6th Floor
Philadelphia, PA 19107
215-981-0088

**Action Wellness West–Filbert Street**
3901 Market Street Box 1934
(Entrance on Filbert Street)
Philadelphia, PA 19104
215-243-2800

**Action Wellness West–Market Street**
3600 Market Street, Suite 601
Philadelphia, PA 19104
215-586-7600

**Action Wellness North/Casa Nueva Vida**
2641 N. 6th Street
Philadelphia, PA 19133
215-291-9700

**Action Wellness Chester**
2302 Edgmont Avenue
Chester, PA 19013
215-428-3510

FOLLOW
**ACTION WELLNESS:**

- @ActionWellPHL
- @ActionWellnessPHL
- Action Wellness PHL