



2016 Action Wellness Annual Report



2016 Highlights



Action Wellness hosts a Volunteer Appreciation party every year to express our gratitude for the loyal support of our amazing volunteers.



Stella D'oro (Tim Johnson), Maddy Milan (Michael Meyers) and Messapotamia Lefae at the Glamsino Royale: London Calling fundraiser hosted by the Hotel Palomar.



CBSPhilly's Jim Donovan and Brooke Thomas joined Dining Out For Life international spokesperson Mondo Guerra to dine out at Alma de Cuba.



Kevin Burns, AW Executive Director; Romulo Diaz, PECO; AW Development Director, Sarah DeLaurentis and Ron DeGregorio, Exelon also dined out at Alma de Cuba.



Kevin Burns, entertainer Ann Hampton Callaway, Director of Volunteers Ron Hoskins and Drug & Alcohol Specialist Jeanmarie Zippo celebrated Action Wellness/ActionAIDS' 30th Anniversary.



6ABC meteorologist Adam Josephs emceed the 30th Anniversary celebration which was attended by 250 ActionAIDS friends, family members and colleagues at the Pennsylvania Academy of the Fine Arts.



From the Executive Director

Dear Friends,

In 1986, a group of 84 committed volunteers came together in Philadelphia to form a community of care to provide services to people with AIDS—their partners, family, and friends. From the beginning, ActionAIDS' mission was simple—to be a “friend for life” and ensure that no one faces AIDS alone.

Since 1986, thanks to the support of our dedicated volunteers, talented staff, generous donors, and our partnerships with city, state, and federal agencies, we have grown to become one of Pennsylvania's largest AIDS service organization, serving over 4,000 clients a year.

As Action Wellness, we are continuing the ActionAIDS' legacy of providing steadfast support to people living with HIV/AIDS and expanding our reach to help people living with all chronic illnesses to gain access to the healthcare services they need. This expansion honors our legacy of being Friends for Life and provides an opportunity to have a greater impact on the public health of our region, while also securing our ability to provide vital services to people living with HIV/AIDS.

Thank you for your support as we continue to grow as Action Wellness. We will continue to honor those who we have lost to HIV with the promise that we will remain committed to ensuring that no one faces their illness alone.

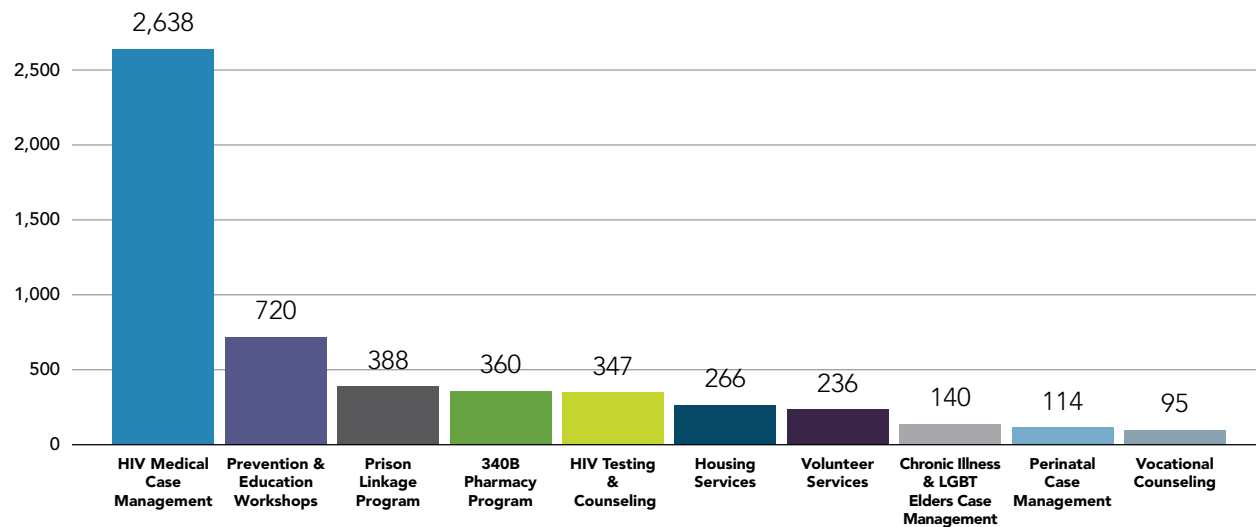
Warmly,



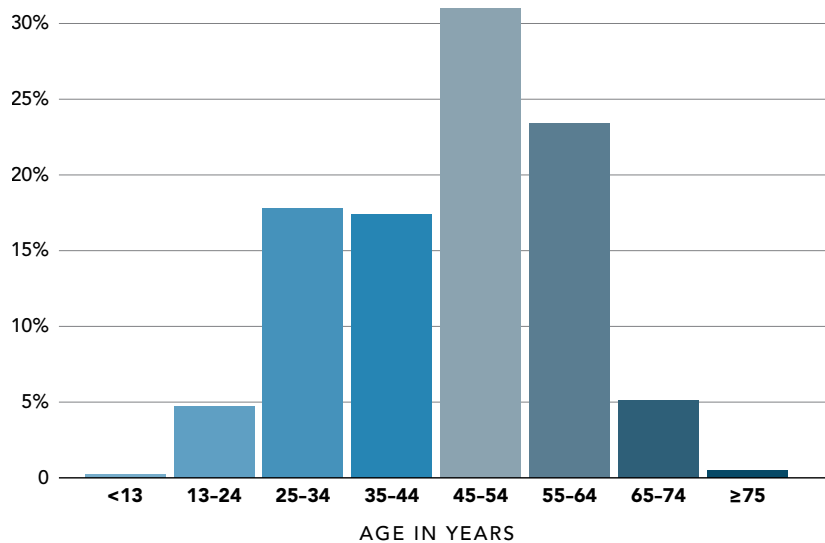
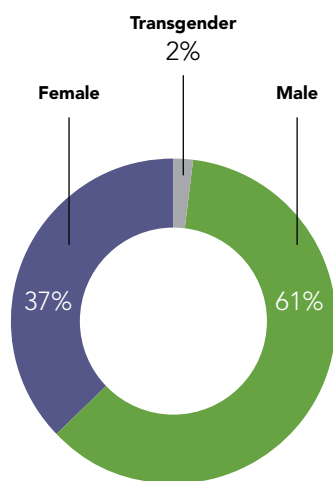
Kevin J. Burns, LCSW
Executive Director

Action Wellness Client Demographics 2016

Clients Served in 2016: Program Totals



Gender & Age



Action Wellness Client Demographics 2016

HIV Continuum of Care

THE CDC ESTIMATES THAT OF HIV-POSITIVE INDIVIDUALS IN THE U.S.:

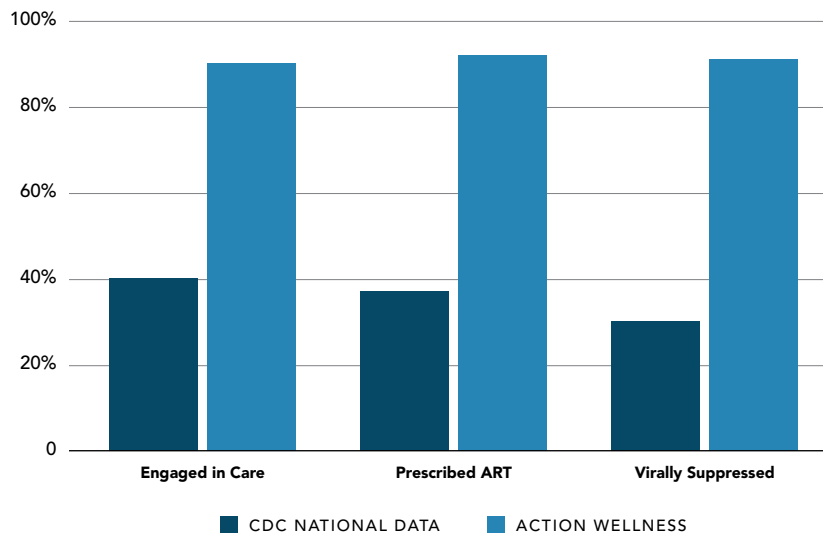
85% know their HIV status

40% are engaged in medical care

37% are prescribed antiretroviral treatment (ART)

30% are virally suppressed (<200)

Clients engaged in Action Wellness HIV Case Management are more likely to be linked to medical care, prescribed ART, and achieve viral suppression.

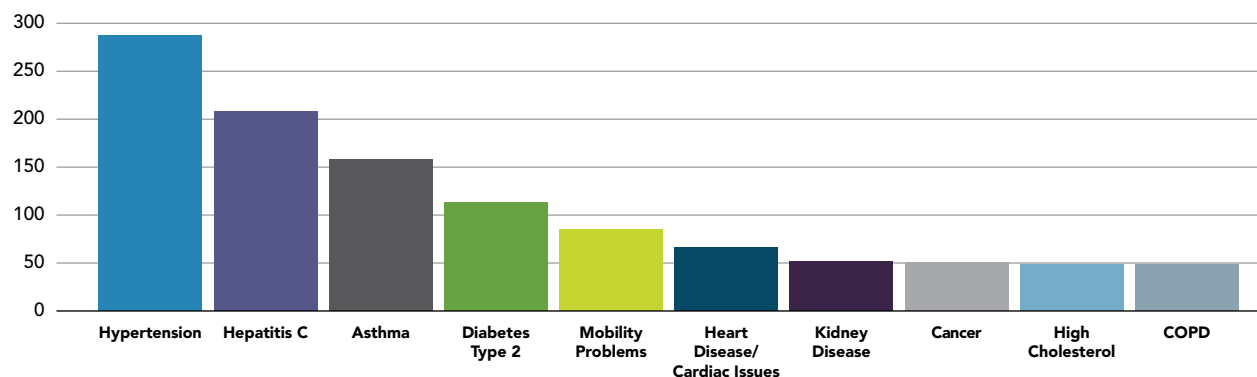


Chronic Conditions

25% of HIV Medical Case Management clients have one or more co-occurring chronic conditions

13% of HIV-positive clients were co-infected with Hepatitis C

10 MOST COMMON NON-HIV CHRONIC CONDITIONS IN ACTION WELLNESS CLIENTS



Financials

FY 2016 REVENUE

Where does the money come from?

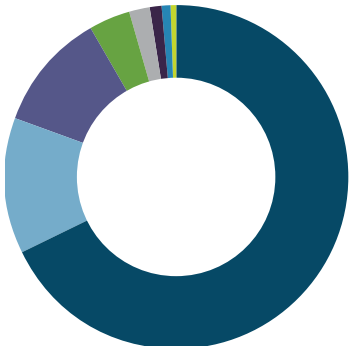
- Government Contracts = 37%
- Pharmacy Program = 44%
- Third Party Revenue = 10%
- Fundraising Events = 3%
- Contribution = 6%
- Other = .3%
- Investment Income = .1%



FY 2016 EXPENSES

Where does the money come go?

- Case Management = 68%
- Housing Program = 13%
- Management = 11%
- Fundraising = 4%
- Outreach & Prevention = 2%
- Volunteer Services = 1%
- Employment Program = 1%
- Special Initiatives & Advocacy = 0.3%



CONSOLIDATED STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2016

	Unrestricted	Temporarily Restricted	Total
REVENUE AND SUPPORT			
Government contracts	\$4,362,499	\$ —	\$4,362,499
Contributions	518,475	170,145	688,620
Fundraising events	305,211	—	305,211
Pharmacy program revenue	5,302,620	—	5,302,620
Third party revenue	1,235,926	—	1,235,926
Investment Income	12,237	—	12,237
Other	36,721	—	36,721
Net assets released from restrictions	189,372	(189,372)	—
Total revenue and support	11,963,061	(19,227)	11,943,834
EXPENSES			
Program services			
Case management program	7,814,434	—	7,814,434
Housing program	1,445,796	—	1,445,796
Employment program	56,738	—	56,738
Total outreach and prevention	217,218	—	217,218
Volunteer services	150,698	—	150,698
Health center	5,886	—	5,886
Special initiatives and advocacy	30,199	—	30,199
Support services			
Management and general	1,229,085	—	1,229,085
Fundraising	465,590	—	465,590
Total expenses	11,415,644	—	11,415,644
CHANGE IN NET ASSETS	547,417	(19,227)	528,190
NET ASSETS			
Beginning of year	2,046,089	137,768	2,183,857
End of year	\$2,593,506	\$118,541	\$2,712,047

Thank You to our Donors

Action Wellness' staff, volunteers, clients and board of directors gratefully acknowledge the generous support received from individual, organization, corporate, government and foundation donors in Fiscal Year 2016. With this support we can continue our important and impactful work. This list reflects contributions for the period of July 1, 2015 to June 30, 2016.

PUBLIC AND PRIVATE FUNDING PARTNERS

Access Matters
 AIDS Activities Coordinating Office
 AIDS Fund Philly
 AIDS United
 Broadway Cares/Equity Fights AIDS
 Broughton Foundation
 Delaware Valley Legacy Fund
 dmhFund
 Jewish Healthcare Federation
 Louis Cassett Foundation
 MAC AIDS Fund
 McMaster-Carr Supply Company
 Office of Housing and Community Development
 Office of Housing and Urban Development
 The Pew Charitable Trusts
 The Philadelphia Foundation
 Philadelphia Health Management Corporation
 PhRMA
 Philly AIDS Thrift
 The Tim Geiger Memorial Fund
 Treatment Research Institute

United Way of Southeastern Pennsylvania
 Wells Fargo
 Western Association of Ladies for the Relief and Employment of the Poor

INDIVIDUALS AND ORGANIZATIONS

\$5,000 - \$10,000

John Butts
 Mel Heifetz
 Susan Moul
 Robert Tootle
\$2,500 - \$4,999
 Judith Harwood
 Constance Hungerford
 Karl Krumholz

\$1,000 - \$2,499

Amerihealth Caritas
 Elizabeth Braun
 Paul Christensen
 Michael Fink
 Peter Galloway

Health Partners Plan
 Independence Blue Cross
 Mark Klingerman
 Miki Leff
 PerformRX
 Etienne Phipps
 Kenneth and Robin Piree
 Richard Schaaf

\$500 - \$999

AXA Foundation
 William Best
 Joellen Brown
 Leah Chaplin
 Ronald Collman
 Sylvia Dibona
 Laura Efros
 James Epstein
 David Fedor
 Graham and Katherine Finney
 Greater Philadelphia Flag Football League
 Glenn Hauler
 Paul Kemble
 Linda Kilpatrick

Continued on following page.

Donors

Continued from previous page.

INDIVIDUALS AND ORGANIZATIONS \$500 - \$999

Ken Kleinman
Omega Chi Psi Fraternity
Susan Pauls
Gale Pearce
Joseph Quinn
Sean Refsnider
Joe Rusko
Hannah Shipley
Mesfin and Nina Tegenu

\$250 - \$499

Shawn Adams
Nancy Arthur
Claude Barnes
Jonathan Beatty
Edward Bedrick and Amy Brantz
Leonard Begley
Martin Bodtmann
Diana Brody
James Buck
Monroe Buckner
Peter Compo
James Dean
Malvin Eisenberg
Deborah Groeber
Barbara Haas
Sheila Hess
Devin House
David Kaufman
Richard Limoges

John Loesch
Victoria Mars
Karena Martin
Kathleen McGrann
Message Agency
Harley Miller
Linda Montemayor
Martha Moore
Luis Morarechnitz
Daniel Parente
Donna Quinn
Nathaniel Robinson, MD
Heather Ruszin
Leonard Sapienza
Dave and Judy Sharbaugh
Ellen Steiner
Doug Tremere
Richard Trickey
Alexander Weiss
Geoffrey Woolery

DINING OUT FOR LIFE 2016 PARTNERS

AIDS Delaware
Camden Area Health Education
Center
Family & Community Service of
Delaware County
Planned Parenthood Southeastern
PA

DINING OUT FOR LIFE 2016 SPONSORS

15 Minutes, Inc.
Apple Vacations
CBS3/Philly CW
Exelon Power
eXude
iHeartRadio
OpenTable
PECO
PGN
PharmBlue LLC
PhillyGayCalendar.com
RIU Hotels
Subaru
Where Philadelphia
Yards Brewing Co.

DINING OUT FOR LIFE 2016 RESTAURANT AND FOOD TRUCK DONORS

Adobe Café
Adobe Café Manayunk
Al Dar Bistro
Alma de Cuba

Donors

Amada
Amis
Audrey Claire
August
Avalon
Bacio
Barbacoa of Ardmore
Barbuzzo
Barclay Prime
Barnsboro Inn
Barra Rossa
BBC Tavern and Grill
Beau Monde
Bellini Grill
Bing Bing Dim Sum
Bistro di Marino
Bistro Romano
Bistrot La Minette
Boxers PHL
Brigantessa
Broadway Bar and Grille
Bud & Marilyn's
Buddakan
Buena Onda
Butcher and Singer
Café Mezzanotte Italian Mediterranean Cuisine
The Candy Jar
Caribou Cafe
Casa Bella Trattoria
Cedar Hollow Inn Restaurant and Bar
Cedar Point Bar and Kitchen
Chef Johnny Bravo's Surf n Turf
Cheu Noodle Bar
Chewy's
Continental Midtown
Continental Restaurant
COOK
Copabana
CousCous Moroccan Cuisine
The Cow and The Curd
Cromwell's American Tavern & Taqueria
Cupcake Carnivale
The Dandelion
Day by Day
Diego's Cantina and Tequila Bar
DiNardo's Famous Seafood
Distrito
Doc Magrogan's Oyster House
Doc Magrogan's Oyster House West Chester
Doc Magrogan's Oyster House Wilmington
Double Knot
Eclat Chocolate
El Rey
El Sitio Grill & Café
El Vez
Farm Truck Philly
Fette Sau
Filomena Cucina Italiana
Fond
Foolish Waffles
Fork
Frankford Hall
Franky Bradley's
Garces Trading Company
Gigi's & Big R
Giorgio On Pine
Good Dog Bar
Harvest Seasonal Grill & Wine Bar
Harvest Seasonal Grill & Wine Bar Glen Mills
Harvest Seasonal Grill & Wine Bar Moorestown
Harvest Seasonal Grill & Wine Bar North Wales
Heart Beet Restaurant
Hurricane Alley
IndeBlue
Indeblue Indian Cuisine
The Industry Bar
Jack's Firehouse
Jamonera
Johnny Brenda's
Jones
Keg & Kitchen
Kildare's Irish Pub
Kitchen 519
Knock
La Belle Epoque Wine Bistro
La Calaca Feliz
La Peg
Le Virtu
Little Nonna's
L'Oceano Ristorante
Loco Pez
Lolita
London Grill
Los Amigos - Atlantic City

Continued on following page.

Donors

Continued from previous page.

DINING OUT FOR LIFE 2016 RESTAURANT AND FOOD TRUCK DONORS

Los Amigos - West Berlin	Opa	Short Hills Restaurant & Deli
Lotus Farm to Table	The Original Clam Tavern	Shorty's Sunflower Cafe
Lucha Cartel	Oyster House	Side Bar & Restaurant
Lula Brazil	Panorama	Silk City Diner
Mac Mart	Parc	Soffritto
Mama's Meatballs	Phoebes BBQ	Spasso Italian Grill
Marino's Bistro To Go	Picasso Restaurant and Bar	Spasso Italian Grill Media
Martha	Pig and Fish	Spring Mill Cafe
Mercato	Pinocchio's Restaurant	Square 1682
Metropolitan Cafe	Pizza by Elizabeths	Square One Pub
Mom-Mom's Polish Food Cart	Pizzeria Stella	Stargazy
More Than Just Ice Cream	Poco's	Steak 38 Café
Morimoto	Pod	Sterling Pig Brewery
Ms. Nancy's Place Soulfood Restaurant	Pop Shop Collingswood	Surf and Turf Truck
My Thai	Pop Shop Medford	Tabu
Nais Cuisine	Positano Coast by Aldo Lamberti	Talula's Daily
National Mechanics	The Prime Rib	Talula's Garden
Newtown Kitchen and Lounge	Race Street Cafe	Taproom on 19th
Nineteen	The Raven	The Tavern
Nomad Pizza Truck	Red Owl Tavern	Tejas Grill Lindenwold
Noord	Red Star Craft House	Time
Norma's Restaurant	Rembrandt's	Timothy's of Newark
North 3rd Restaurant	Restaurant Neuf	Tinto
Nunzio Ristorante Rustico	The Restaurant School at Walnut Hill College	Tortilla Press
Oasis Mexican Grill	Riddle Ale House	Tortilla Press Cantina
Oink and Moo BBQ	Rose Tattoo Cafe	The Tot Cart
The Olde Bar	Sabrina's Café Collingswood	Trax Restaurant and Cafe
Olive Branch Tapas Restaurant	Sampan	Tre Famiglia Ristorante
	Sapori Trattoria	Tria Cafe Fitler Square
	Schmear It	Tria Cafe Rittenhouse
	Seafood Unlimited	Tria Cafe Wash West
	Serpico	Tria Taproom
		Tutto Fresco

Donors

Twenty Manning
Ulysses American Gastropub
Valanni
Varga Bar
Viggiano's BYOB
Villa Barone
Villa Di Roma
Village Whiskey
Villari's Lakeside Restaurant
Vintage Wine Bar & Bistro
Waffles & Wedges
Westmont Bagel
Westmont Diner
White Elephant Restaurant
Yards Brewing Company
Zahav
ZINC

IMMEDIATE SEATING DONORS

1812 Productions
Academy of Vocal Arts
African American Museum in Philadelphia
AIDS Fund
Astral
Azuka Theatre
Brandywine River Museum
Bristol Riverside Theatre
Camden Children's Garden
Clementon Park
The Colonial Theatre
Contempradance
Curtis Institute of Music

Dance Affiliates
Delaware River Waterfront Corporation
Eastern State Penitentiary
EgoPo Classic Theatre
Gay Bingo (AIDS Fund)
Glencairn Museum
Historic Philadelphia
Independence Seaport Museum
Interact Theatre Company
James A. Michener Art Museum
Kathanghah Dance Company
Koresh Dance Company
Lantern Theater Company
Longwood Gardens
MANNA
Mendelssohn Club Chorus
Morris Arboretum of the University of Pennsylvania
Mummers Museum
Mutter Museum
National Constitution Center
National Liberty Museum
Penn Museum
Pennsylvania Academy of the Fine Arts
Pennsylvania Horticultural Society
Philadelphia Auto Show
Philadelphia Film Society
Philadelphia Gay Men's Chorus
Philadelphia History Museum at the Atwater Kent
Philadelphia Museum of Art
Philadelphia Theatre Company

Philadelphia Voices of Pride
Philadelphia Young Playwrights
Phillies
Platt Student Performing Arts House
Please Touch Museum
Ride the Ducks Philadelphia
Shofuso Japanese House and Garden
St. Joseph's University Athletics
Temple Theatre at Temple University
Temple University Athletics
Theatre Horizon
The Ritz Theatre Company
The Rosenbach
University of Pennsylvania Penn Athletics
Woodmere Art Museum
WRTI-FM, Temple University

Donations Made In Honor and In Memory

Donors thoughtfully made generous donations to honor and remember loved ones, listed here.

IN HONOR

Bill
Kevin & Jamie
Sophie
Tyrone Barnett
Mr. Bernard Berry
Betsy Braun
Gregory Brucks
Kevin J. Burns
John C. Butts
Mr. Carl Durr
Peter Freiberg and Joe Tom Easley
Deborah Groeber
Wayne and Kelly Hagenbuck
Rev. Ronald Hoskins
Susan Houde
Nicole Hurd and her work at Health Center #9
John Hyslop
Dennis and Stephanie Jacquette
Jay Johnson
Magic Johnson
Dr. Richard Limoge
Kathleen McGrann
Lea Ann Molineux and Leon Aussprung
Dolph Simons

IN MEMORY

All our lost friends.
Paul A. Anderson
Mitchell Barron
Brian Bratcher
Greg Brucks
Jean Byrne
Timothy S. Canady
Milburn Cantrell
Robert Carlson
Kenneth P. Chan
Tom Coleman, Ives Thillet and Richard Lautz
Michael D'Urso
Joan (Rourke) Famous
Adele Feldman
Stephen Fischer
Tim Geiger
John Gleason
Gregory Hawes
David S. Huston
Brian Kelly
Gregory Kelly
David Kelsey
Henrietta Krumholz
Bernard Lark
Clifford LoBiondo
Matthew McClernon, Jr.

David Emerson Mitchell
Patrick Morahan
Bruce Morrison
Joe Noto
Our friend John
Ken Pool
Joe Raciti
Jonathan Reese
Richard S. Roberts Jr.
Virginia Shields Ross
Harold Ruben
Gordon Saxe
Joanne M. Schaaf
Kent Schleicher
Alan Scott
Craig Scott
Harry Soviak
Adele Stein
Dr. Russell Stumacher
Robert N. Summers
Richard Szabo
Nick and Allen Talone
Christopher Teti
Peter S. Thiesen
Jerry Tupy
Robbie Turner
Evan Yocom and Jim Merck
George Zaimis

Anniversaries

We at Action Wellness are so grateful to our dedicated staff and volunteers, who prove their passion for our mission by staying with us for many years. We salute their service and their loyalty, and share this list of those celebrating anniversaries with the organization.

VOLUNTEERS

25 Years

Scott Goldoor
Karl Krumholz

15 Years

Fred Kiehm

10 Years

Patricia Bass
Meg Butler
Matt Flynn
Joy Greenfield
Beafrica Davis Hackett
Darlene King

5 Years

Pamela Abina
Maureen Adams
Stephanie Adams
Scott Booker
Deborah Groeber
James Mulhearn
Daniel Parente
Ionis Pyrpasopoulos

STAFF

10 Years

Myrna Rios
Theresa Clark

5 Years

Nicole A. Ellingson
Gregory J. Pierman
Michael L. Perry
Lourdes Esther Gonzalez
Courtney L. Hill
Ashley Jimenez
Marilyn Mendez-Pultro



**BOARD OF DIRECTORS
FY 2016**

Jeff Alexander
Patricia Bass
Jonathan Beatty
Meg Butler
John C. Butts
Leah Chaplin
Daniel DiBuo
Laura Efros
Peter Eobbi
Jeanette Gillison
Glenn Hauler
David Kaufman
Ken Kleinman
Karl Krumholz
Rich Lampkins
Shelley Laws
Kathleen McGrann
Daniel Parente
Frank Pittner
Joseph Quinn
Whitney Strickland

MISSION STATEMENT

Action Wellness is a Philadelphia-based organization committed to helping people living with chronic diseases. Our services include medical case management, health screenings including HIV testing, treatment as prevention, prevention education, supportive housing and volunteer services. Continuing our legacy of providing support and myriad services for individuals living with HIV/AIDS, our board of directors, staff and volunteers work together to sustain and enhance the quality of life for the diverse community we serve.





LOCATIONS

Action Wellness Center City

1216 Arch Street, 6th Floor
Philadelphia, PA 19107
215-981-0088

Action Wellness Center City Annex

1026 Arch Street
Philadelphia, PA 19107
267-940-5500

Action Wellness West-Filbert Street

3901 Market Street Box 1934
(Entrance on Filbert Street)
Philadelphia, PA 19104
215-243-2800

Action Wellness West-Market Street

3600 Market Street, Suite 601
Philadelphia, PA 19104
215-586-7600

Action Wellness North/Casa Nueva Vida

2641 N. 6th Street
Philadelphia, PA 19133
215-291-9700

Action Wellness Chester


2302 Edgmont Avenue
Chester, PA 19013
215-428-3510

FOLLOW

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